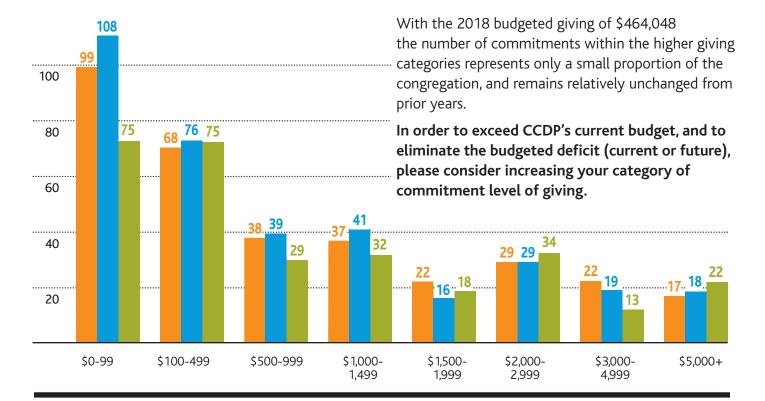
# **Number of Donors by Annual Level of Giving**

201520162017



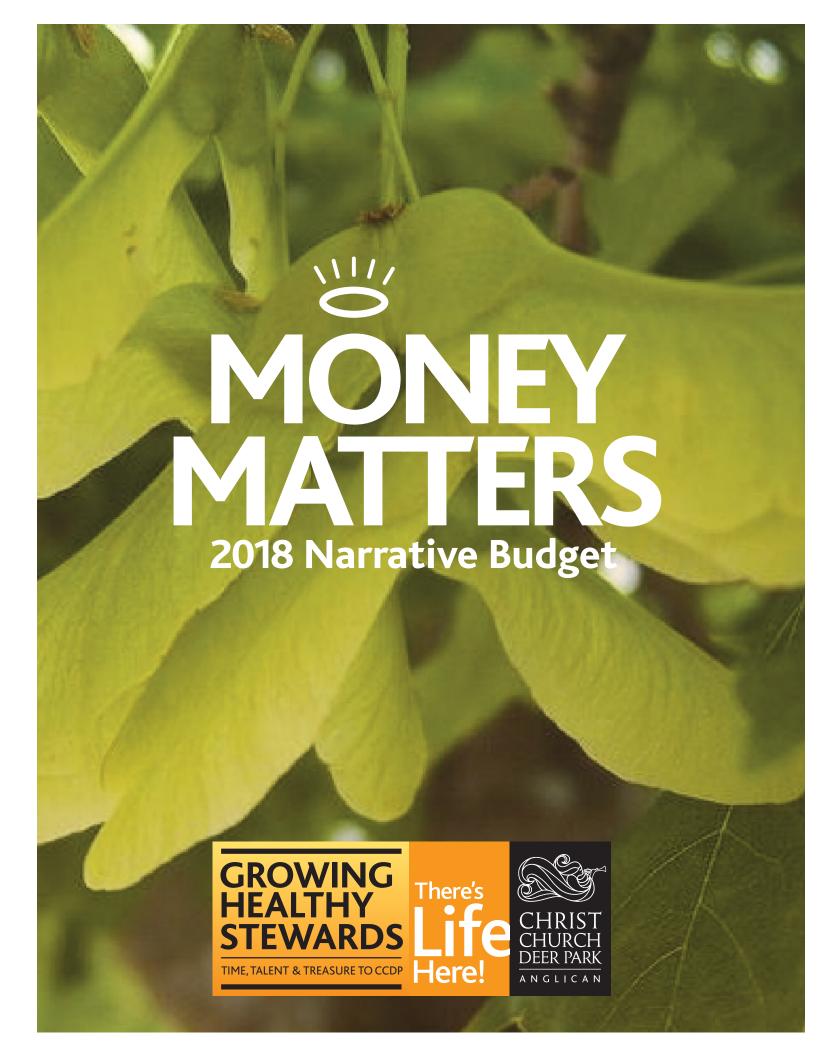
# What could your commitment look like?

Your regular contribution or pledge can be based on your income and will ensure regular and reliable revenue for our parish. Use this chart as a guide.

|   | Annual<br>Income | 2%<br>Annual<br>Pledge | 2%<br>Weekly<br>Pledge | 5%<br>Annual<br>Pledge | 5%<br>Weekly<br>Pledge | 10%<br>Annual<br>Pledge | 10%<br>Weekly<br>Pledge |
|---|------------------|------------------------|------------------------|------------------------|------------------------|-------------------------|-------------------------|
| Ī | \$30,000         | \$600                  | \$12                   | \$1,500                | \$29                   | \$3,000                 | \$58                    |
| _ | \$50,000         | \$1,000                | \$19                   | \$2,500                | \$48                   | \$5,000                 | \$96                    |
|   | \$70,000         | \$1,400                | \$27                   | \$3,500                | \$67                   | \$7,000                 | \$135                   |
|   | \$100,000        | \$2,000                | \$38                   | \$5,000                | \$96                   | \$10,000                | \$192                   |
|   | \$150,000        | \$3,000                | \$58                   | \$7,500                | \$144                  | \$15,000                | \$228                   |

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Anglican Church
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Toronto, Ontario M4T 1Z8
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# Let's all continue to Keep the Tree Growing!





### Did You Know?

The oldest sugar maple in Canada is the "Comfort Tree" in North Pelham, Ontario (Niagara Region) and is estimated to be over 500 yrs. It was believed that the tree marked an Indian burial ground and that it was visited regularly in pioneer times by groups of First Nations people. This theory is supported by the Indian artifacts found by farmers.



GHS is based on a lifestyle and choice by which committed Christians share their God-given resources of time, talent and treasure with others through their church.

As reported last year to the congregation, we were very pleased with the response to the introduction of GHS in 2016. Aggregate congregational givings increased and significantly more parishioners were prepared to convey their annual giving intentions by way of a commitment form. This is important so that the affairs of the parish can be managed with more certainty. The result was a successful financial outcome for 2016 without a concerted year-end appeal to eliminate any expected deficit.

2017 was a year of transition and pause at CCDP as we sought a new Rector and considered the present and future of the parish as set out in part in the Parish Profile prepared by the Parish Selection Committee. Understandably the focus, commitment and participation in many parish programs, including stewardship, were affected in this period. From the point of view of stewardship and financial support for the parish through regular givings, there was no significant increase but also no year end deficit appeal. However, the good news is that congregational givings were slightly ahead of budget and sufficient for the 2017 financial year to end without a deficit. The less inspiring news is that the 2017 results were largely due to decreased expenses by virtue of reduced staffing complements—most notably a full-time Rector.



Going forward into 2018, the Stewardship Committee remains enthusiastic about the prospects and potential for GHS to serve both the individual spiritual stewardship goals of our parishioners as well the overall financial success of the parish. But there will be challenges. As a minimum, the programs and financial commitments of CCDP have to be aligned with voluntary givings of parishioners. A consistently recurring deficit is not sustainable. The horticultural theme of nurturing the growth of our CCDP tree was adopted and we must all continue to Keep the Tree Growing.

# **2018 Operating Budget**

|                     |                                 | 2017    | 2017    | 2018     | Variance    |
|---------------------|---------------------------------|---------|---------|----------|-------------|
|                     |                                 | ACTUAL  | BUDGET  | BUDGET   | 2017 Budget |
| REVENUE             |                                 | \$      | \$      | \$       | 2018 Budge  |
| Givings             | Congregational                  | 476,076 | 465,438 | 464,048  | -0.3%       |
| 0.1go               | Bequests                        | 36,647  | 30,000  | 1,500    | -95.0%      |
|                     | Memorials                       | 7,483   | 7,200   | 6,000    | -16.7%      |
|                     | Other Church Services           | 24,359  | 24,100  | 23,600   | -2.1%       |
|                     | Other                           | 250     | 300     | 250      | -16.7%      |
|                     |                                 | 544,814 | 527,038 | 495,398  | -6.0%       |
|                     |                                 |         |         |          |             |
| Investment Inc      | come                            | 51,461  | 48,500  | 50,800   | 4.7%        |
| <b>Fund Raising</b> |                                 | 30,416  | 26,000  | 27,000   | 3.8%        |
| Facilities Use      |                                 | 110,082 | 100,000 | 105,000  | 5.0%        |
| Deferred Incor      | ne - OFOH                       | 14,570  | 15,000  | 33,918   | 126.1%      |
| Deferred Incor      | ne - Ministry                   | 5,500   | 5,500   | 5,500    | 0.0%        |
| Deferred Incor      | ne - Refugee                    | 11,209  | 25,000  | 2,000    | -92.0%      |
| Other Revenue       | e                               | 58,878  | 27,556  | 27,056   | -1.8%       |
| TOTAL REVEN         | IUE                             | 826,932 | 774,595 | 746,672  | -3.6%       |
|                     |                                 |         |         |          |             |
| <u>EXPENSES</u>     |                                 |         |         |          |             |
| Personnel           | Clergy                          | 117,465 | 167,021 | 186,844  | 11.9%       |
|                     | Children, Youth & Adult         | 45,004  | 30,700  | 45,161   | 47.1%       |
|                     | Music                           | 77,080  | 78,169  | 79,172   | 1.3%        |
|                     | Administration & Custodial      | 217,482 | 208,520 | 213,841  | 2.6%        |
|                     |                                 | 457,030 | 484,410 | 525,018  | 8.4%        |
| Droporty            | Donaira & Maintanana            | 49,703  | 35,950  | 38,400   | 6.8%        |
| Property            | Repairs & Maintenance Insurance | 29,197  | 27,000  | 27,812   | 3.0%        |
|                     | Utilities                       | 44,668  | 55,700  | 54,955   | -1.3%       |
|                     | Othities                        | 123,568 | 118,650 | 121,167  | 2.1%        |
| Administrative      | Fynenses                        | 53,053  | 51,164  | 50,956   | -0.4%       |
| Diocesan Ass        | •                               | 123,196 | 123,196 | 119,450  | -3.0%       |
| Ministry            | Christian Education             | 6,691   | 8,640   | 9,200    | 6.5%        |
| minioti y           | Outreach                        | 20,381  | 32,200  | 9,500    | -70.5%      |
|                     | Liturgy                         | 8,689   | 10,368  | 10,472   | 1.0%        |
|                     | Community/Special Events        | 4,179   | 5,200   | 5,700    | 9.6%        |
|                     | Our Faith our Hope Initiatives  | 739     | 15,000  | 20,000   | 33.3%       |
|                     |                                 | 40,680  | 71,408  | 54,872   | -23.2%      |
| Other Expense       | es                              | 36,034  | 14,690  | 8,480    | -42.3%      |
| TOTAL EXPEN         |                                 | 833,561 | 863,518 | 879,943  | 1.9%        |
|                     |                                 |         |         |          |             |
| Surplus (Defic      | it) before Transfers            | -6,629  | -88,923 | -133,271 | 49.9%       |
|                     |                                 |         |         |          |             |
| <b>TRANSFERS</b>    |                                 |         |         |          |             |
|                     | ue FROM CCDP Funds              | 41,932  | 40,000  | 40,000   | 0.0%        |
|                     | Bequests TO 1870 Reserve Fund   | -27,485 | -22,500 | -1,125   | -95.0%      |
| TO CCDP Fund        |                                 |         |         |          |             |
| FROM CCDP           |                                 | 6,000   | 6,000   | 6,000    | 0.0%        |
| TOTAL TRANS         | SFERS                           | 20,446  | 23,500  | 44,875   | 91.0%       |
|                     |                                 |         | 05 101  |          |             |
| Surplus (Defic      | it) after Transfers             | 13,818  | -65,424 | -88,396  | 35.1%       |
|                     |                                 |         |         |          |             |

# What Do These Numbers Mean?

### **REVENUE**

to

### **Congregational Giving**

Includes all regular giving (PAR, Credit Card & Envelopes), plus weekly collection for all services. It also includes Canada Helps, United Way and Gift of Stock Donations.

Based on 2018 Commitments (PAR/Credit Card) and 2017 Actual (Envelopes).

### Beauests

Includes estimated \$1,500 from known bequests carried forward from prior year.

### Memoria

Memorials donation for memorial flowers, Christmas and Easter flowers, memorial donations and is based on 2017 Actuals.

### Other Church Services

Includes baptism, funeral, wedding, Jazz Vespers and Church on Tap donations. Investment Income. Expected investment income from Rectory Fund, based on 2017 Actual.

### Other Givings

Includes miscellaneous donations and is based on 2017 Actual.

### Investment Income

Expected investment income from Rectory Fund, based on 2017 Actual.

### Fund Raising

Includes CCDP's fund raising initiatives through Rummage Sales and the Holy & Holly Festival. 2018 Budget based on 2017 Budget.

### **Facilities Use**

Includes facilities rental to a number of outside users. 2018 Budget based on 2017 Actual.

### Deferred Revenue – Our Faith-Our Hope

Planned Our Faith Our Hope funds to be used in 2018.

### Deferred Income – Ministry

CCDP's Ministry Fund utilized to support our youth ministry program. 2018 Budget based on 2017 Budget.

### Deferred Income – Refugee Support

Refugee funds raised for support of refugee family. Current funds required for 2017 Budget based 2016 Actual.

### Other Revenue

Includes funding program from the City of Toronto Employment and Social Services for our new Administrative Assistant. Includes Vacation Bible Camp fees and other Parish events, with 2018 Budget based 2017 Budget.

### **EXPENSES**

### Clergy

2018 Budget has included two full-time clergy – Rector and Associate Priest.
2018 Budget reflects 1 part-time Interim Associate for the first 4 months, 1 full-time Associate for 8 months, as well as 1 full-time Rector.

### Children, Youth, Adult

Includes personnel expenses for Family and Adult Ministries & The Nest. 2018 Budget for the this Director is now based on full year contract and includes a 2% increase in hourly rate from 2017.

### Music

Includes cost for Choir Director and Organist, and paid Choir Leads for Sunday worship service(s), including musicians for Jazz Vespers and Church on Tap. 2018 Budget includes 2% salary increase for Music Director. 2018 Budget for Choir Leads and other musicians is based on 2017 Budget.

2017 ended in an overall surplus for the year of \$13,818, due mainly to reduced clergy expenses for the year.

### **Administration & Custodial Staff**

Includes one full-time administrative person and one custodial staff. Also includes two part-time administrative persons and five part-time custodial staff. 2018 Budget based on 2017 Budget with a 2% increase for all administrative and custodial staff.

### Repairs & Maintenance

Includes all expenses related to operating and maintaining the property. 2018 Budget based on 2017 Budget.

### Insurance

2018 Budget includes slight increase over 2017 Budget.

### Itilities

2018 Budget based on 2017 Budget, and includes City of Toronto costs for garbage pick-up.

### Administrative Expenses

Includes audit, legal, accounting, bank charges, credit card charges and office related expenses. 2018 Budget based on 2017 Budget.

### Diocesan Assessment

Our mandatory contribution to the ministry of the Church. 2018 Budget is based on the assessment that has been received.

### **Christian Education**

Includes costs for Promiseland and Youth Programs, Vacation Bible Camp, new Family and Adult Ministry and other educational expenses. 2018 Budget based on 2017 Budget as well as including expense for Family Ministry.

### Outreach

Includes costs of our community breakfasts, CCDP contribution to Faithworks and expenses for refugee family. 2018 Budget based on 2017 Budget, except for Refugee Expenses as per Refugee Committee.

### Liturgy

Includes costs for worship supplies and memorial flowers. 2018 Budget is based on 2017 Budget.

### Our Faith-Our Hope Initiatives

OFOH expenses are based on the actual cost of the initiatives, which are offset by revenue in the same amount. Past initiatives have included Opening Our Sacred Spaces and updating CCDP's computer systems. 2018 Budget based on planned OFOH funding.

### Other Expenses

Includes stewardship, parish forums, Rector's and Warden's discretionary expenses. 2018 Budget now includes expenses for the Holy & Holly Festival.

### Interest Revenue FROM CCDP Funds

Includes interest revenue from Endowment Fund and 1870 Reserve Fund. 2018 Budget is based on 2017 Budget.

### Undesignated Bequests TO 1870 Reserve Fund

Transfer of 75% of budgeted Bequest amounts to 1870 Reserve Fund as per 2014 special Vestry motions. 2018 Budget based on estimated \$1,500 from known bequest carried forward from prior year.

### **FROM CCDP Funds**

2018 Budget based on 2017 Actual from St. Andrew's Group.

### TO CCDP Funds

Surplus funds when available are transferred to the 1870 Reserve Fund. No surplus fund transfers are currently proposed for 2018 Budget.

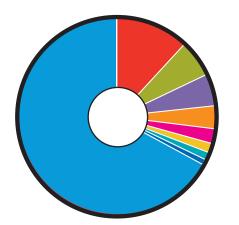
### Surplus (Deficit) after Transfers

2018 Budget reflects a deficit. Special Vestry motion would be required to transfer more than \$35,000 from 1870 Reserve Fund to cover any deficit.

# For 2018 we have a Budgeted Revenue of \$746,672.

### Components of our budget

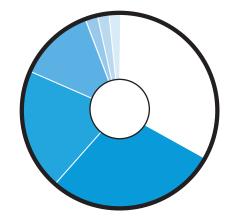
- ●65% Congregational Giving / \$487,898
- **14%** Facilities Use / \$105,000
- **6%** Investment Income / \$44,000
- **4%** Other / \$33,856
- 4% Fundraising / \$27,000
- **3%** Deferred Revenue (OFOH) / \$20,000
- 3% Deferred Revenue (Ministry) / \$19,418
- 1% Bequests & Memorials / \$7,500
- ●<1% Deferred Revenue (Refugee) / \$2,000



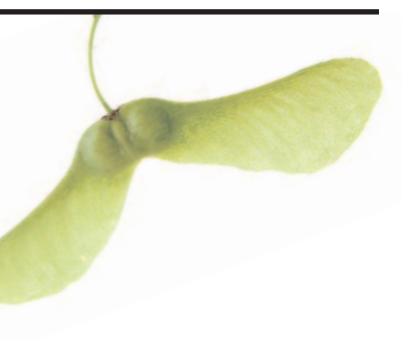
# 65% (\$487,898) of our money will come from congregational giving.

Here's what that consists of:

- **34%** Credit Card Contributions / \$168,522
- •29% Pre-Authorized Payments / \$142,026
- **27%** Envelopes / \$130,000
- **5%** Miscellaneous Giving / \$22,350
- **3%** Jazz Vespers / \$15,000
- **2%** Open Collection / \$10,000



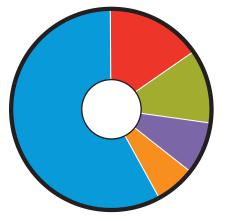
In 2017, actual property and administrative operating expenses was \$6,807 over budget, an increase of 4%. This amount is due mainly to unbudgeted repairs for the elevator.



# For 2018 we have Budgeted Expenses of \$879,943.

### Components of our budget

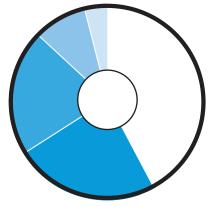
- **60%** Personnel / \$525,018
- **14%** Property / \$121,167
- **13%** Diocesan Assessment / \$119,450
- ●**7%** Ministry and Other / \$63,352
- ●**6%** Administrative Expenses / \$50,956



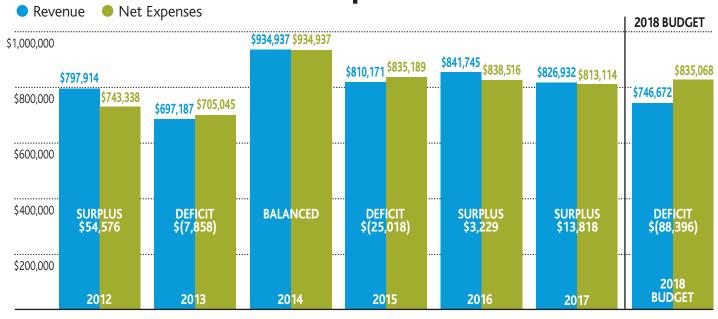
# 59% (\$522,218) of our money will go to personnel costs.

Here's what that consists of:

- **41%** Support Staff / \$213,841
- **35%** Clergy / \$186,844
- **15%** Music / \$79,172
- **9%** Children and Youth / \$45,161



# **Financial Historical Comparison**



329 **Highest attendance** for Jazz Vespers

(December)

4,480 hours sung by our 28 choristers in rehearsal and liturgy

29 average **Church on Tap** attendance

**Rectors of CCDP** (past and present) in one picture!



different varieties of vegetables and herbs planted in Promiseland garden





**32** KIDS

took part in our "When in Rome" **Vacation Bible Camp** this summer

volunteers at the Vacation Bible Camp

average attendance at Jazz Vespers

Christmas gift boxes made for The Red Door Shelter

# 232 crates

of food collected by the Churches-on-the-Hill Food drive.

20% more than 2016!



**GROWING** TOGETHER!

We are an active church that comes together to worship, care for each other and our community. These numbers from 2017 are proof

positive that There's Life Here!

963 total attendance at our Holy Week services

30+

parishioners are visited and served by the Congregational Care Team

meetings by Parish Selection Committee (Dec 2016 - Sep 2017)

# 120 dozen

shortbread cookies (that's 1,440!) were sold at the Christmas Fair



**Baptisms** 

**Funerals** 

Weddings

contributions from parishioners in ten issues of *Spiritus* 

SPIRITUS

186 Likes on our Facebook page, **up 25%** from 2016

people served at Community **Breakfast** (on average)

parishioners cheered over 27,000 runners during
Sporting Life 10k



kids took part in the Christmas pageant

559 **Christmas Attendance** (Eve and Day)

## **Funds at a Glance**

| Name                                      | Fair Market Value <sup>1</sup> December 31, 2017 | Notes  |  |  |
|---|--|--|--|--|
| RECTORY FUND                              | \$1,161,633                                      | Money from the sale of CCDP's rectory.<br>CCDP recieves investment income from<br>Rectory Fund annually.   |  |  |
| ENDOWMENT FUND                            | \$1,452,189                                      | Established 1963 to receive gifts of money to be invested, and no encroachment of capital is allowed.  |  |  |
| 1870 RESERVE FUND                         | \$158,150 <sup>2</sup>                           | Management team can use up to \$35,000 of capital per year for CCDP's operations.  |  |  |
| WOODCOCK<br>THEOLOGICAL FUND              | \$69,648   | Created by bequest from<br>Canon Woodcock. Money reserved<br>for theological education.  |  |  |
| ST. ANDREW'S GROUP<br>MONIES              | \$25,832   | Invested on behalf of St. Andrew's Group.  |  |  |
| MINISTRY GIFT                             | \$62,712   | Gift from existing parishioner for ministry to children and youth.   |  |  |
| OUR FAITH – OUR HOPE<br>DIOCESAN CAMPAIGN | \$311,709  | In the past has been for:     Communicating in a Wireless World     Leadership Development     Giving to Others     Revitalizing Our Inheritance |  |  |

TOTAL: \$3,241,873

# **Reaching Out in 2017**

# SUPPORTING REFUGEES IN TORONTO

CCDP's Refugee Committee began a partnership with Matthew House, a Faithworks charity in the Diocese of Toronto, which welcomes newly arrived refugees with God's love by providing safe shelter, settlement assistance and bridges into the community while inspiring others through its replicable model and its advocacy. With Matthew House, CCDP provided a "circle of support" to two Eritrean girls and provided them with housing, guidance, and support.

The Refugee committee continues a very special friendship with the Alkadri family. We had worked with AURA (Anglican United Refugee Alliance) in 2016 to sponsor a Syrian family. While the formal sponsorship has drawn to a close, we continue to provide emotional support and do assist with unforeseen expenses.

### HELPING HUNGRY, HOMELESS PEOPLE IN OUR COMMUNITY

Again in 2017, CCDP ran a Community Breakfast program. This funding allows our dedicated volunteers to offer breakfast in a family-like environment to those in the community who need extra nutrition.

CCDP is an active member of the Churches-on-the-hill Food Bank. This local food bank is sponsored by the ecumenical group of Christian churches that we belong to in the Yonge and St. Clair area. We collect and participate in food drives, financially contribute, sit on the Board, and regularly volunteer at the Food Bank.

# SUPPORTING ANGLICAN DIOCESE

CCDP's St. Andrew's Group contributed to the Diocese of the Arctic. It is by far the largest of the thirty dioceses in Canada, comprising almost 4,000,000 km² (1,500,000 sq mi), or one-third the land mass of the country.

All values taken from 2017 Audited Financial Statements, page 3 (Deferred Revenue and/or Fund Balances)

<sup>&</sup>lt;sup>2</sup> Balance less \$85,000 loan to Operations